

2024

# Annual Report





# Executive Letter



**"Our biggest achievement in 2024 was, by far, purchasing a 16-acre farm in Glenwood, Holly Hills."**

Dear Friends,

All in all, 2024 was a great year for us at Howard EcoWorks as you will see in the following pages. We continued to make an impact through our programs, services, community engagements, educational opportunities and projects. On the daily, you would have found us training, building, stewarding, educating, empowering and serving the community in the best ways that we know how. Our second annual Soak It Up! Fundraiser was a success, bringing together our supporters, employees, elected officials, and sponsors in charming downtown Ellicott City.

We obtained a new grant from Maryland Governor's Office on Service and Volunteering to plan an AmeriCorps program that we will launch in 2025. Our AmeriCorps program will focus on the short-term and long-term impacts of climate change by supporting teams to help communities prepare for and respond to natural disasters that are becoming all the more frequent. They will also spearhead the implementation of nature-based solutions, much in the way that we currently do with our teams, but with enhanced capacity and on a larger geographic scale. As a former AmeriCorps member myself, I can't tell you how excited I am to launch this critical new program!

Our biggest achievement in 2024 was, by far, purchasing a 16-acre farm in Glenwood, Holly Hills. The property will allow us to support conservation, our operations and programs in new and exciting ways. We are excited about our next steps in planning how we will enhance the land and buildings to best serve us going forward and having you out there with us in the not too distant future!

We remain extremely grateful for our partnership with Howard County Government and our other grantors, sponsors and donors. For those that have engaged with us as a service provider, we thank you for choosing us to support your sustainability needs. A diverse revenue stream allows us to be more resilient as a nonprofit and to be more nimble with changes in our ever-changing landscape. We remain committed to doing all we can to support our local ecosystems and the people that rely on the services that they provide. We look forward to seeing you in 2025 as the next chapter of EcoWorks unfolds!

Yours in service,

A handwritten signature in blue ink, appearing to read "Lori Lilly".

Lori Lilly  
Founder and Executive Director

# 2024 AT A GLANCE

## 2024 METRICS



**309**

Project Sites Visited Including Conservation and Maintenance Work



**9,145**

Square Feet of Conservation Landscaping Installed



**1,449**

Native Trees & Shrubs Installed



**4,460**

Native Perennial Plants Installed



**25**

Stream Restoration Sites Maintained Over 42 Visits



**113**

Professional Development Activities with our Employees



**46**

Employment Opportunities with Staff Positions, Seasonal Positions, and Internships



**764**

Hours of Volunteering

# PROGRAM HIGHLIGHTS



We had **35 program participants** in UpLift, READY and EcoAmbassadors.



We provided **113 professional development and training opportunities** to our crews including career training, green industry training, networking opportunities, and multiple industry exposures.

**20 participants received certificates** tailored for the green industry and environmental sector such as the Chesapeake Bay Landscaping Professional-Associate (CBLP-A ) certificate.



We **hired 7 additional Senior Crew Members.** throughout 2024, expanding out permanent conservation crew. The consistent projects and support from our community has allowed us to create an employment path for participants after their program

In 2024 we **hired 2 new staff members:** our Natural Resource Specialist and Programs Coordinator.



## OUR MISSION

Empower communities and diverse workforces to conserve and restore our natural resources for future generations.

## OUR VISION

Innovative solutions, partnerships, and a skilled workforce supporting resilient communities.



# 2024 STAFF



**Lori Lilly**

*Founder & Executive  
Director*



**Genevieve Simard**

*Operations Director*



**Samantha Lewis**

*Office Manager*



**Nick Lovett**

*Field Technician*



**Elura Morris**

*Marketing &  
Communications  
Coordinator*



**Matt Hemler**

*Programs Coordinator*



**JP Osborne**

*Landscape Foreman*



**Zsuzsanna Cooke**

*Natural  
Resource Specialist*

# 2024 BOARD OF DIRECTORS

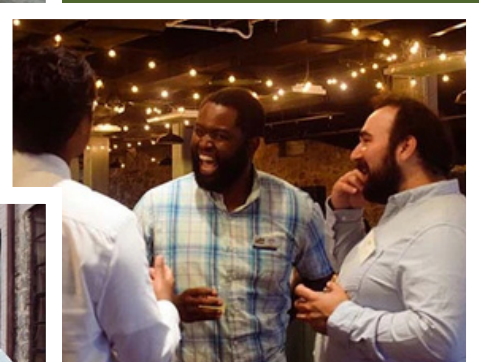
**James Morton**

**Paul Hayden**

**Amity Tripp**

**Jamie Fraser**

**Lydia Poole**



# PARTNERS

All's Well Home Care  
AmeriCorps  
Association of Community Services  
Autism Society of Maryland  
Baltimore Community ToolBank  
Barnside Condominiums  
Bellow Springs Elementary School  
BG&E  
Catonsville Elementary School + PTA  
Catonsville Presbyterian Church  
Center for Watershed Protection  
Chesapeake Bay Trust  
Chesapeake Conservancy  
Chesapeake Conservation Landscaping Council  
Church of the Holy Apostles and St. Stephen  
Church of the Resurrection  
Climate Corps Network  
Clocktower Crossing HOA  
College Square Townhouse HOA  
Columbia Association  
Community College of Baltimore County  
Community Ecology Institute  
Community Foundation of Howard County  
Deering Woods Condominium Association  
Defensores de la Cuenca  
Dorsey Search Homeowners Association  
Ecosystem Services, Inc  
Ecotone  
Ellicott City Partnership  
Ellicott Mills Homeowner Association  
Emmanuel United Methodist Church  
First Lutheran Evangelical Church  
First Presbyterian Church  
Franciscan Friars  
Glen Mar United Methodist Church  
Greater Baltimore Wilderness Coalition  
Groundsmith Collective  
Grow Home  
Highland Lake HOA  
Howard Community College  
Howard County Department of Corrections  
Howard County Department of Public Works  
Howard County Department of Recreation & Parks  
Howard County Office of Community Sustainability  
Howard County Public School System  
Ignight Development Network

Impact HR  
Interfaith Partners for the Chesapeake  
Kingsgate Condominium Association  
Kittamaqundi Community Church  
Laurel for the Patuxent  
Mediation and Conflict Resolution Center of Howard County  
MD Department of Labor  
MD Department of Natural Resources  
MD Department of Service and Civic Innovation  
MD Governor's Office on Service and Volunteerism  
Middle Patuxent Environmental Area  
Montgomery Parks  
Mount Saint Joseph High School  
Murray Hill HOA  
National Fish and Wildlife Foundation  
National Wildlife Federation  
Native By Design  
Neighborhood Design Center  
NeighborSpace of Baltimore  
NonProfit Collaborative  
North St. John's Swim Club  
Paddock Pointe Property Owner Association  
Patuxent Triangle Homeowner Association  
Resurrection St. Paul  
Riverchase Condos  
Russell Design Workshop  
Schott Nursery  
Serenity Ridge Natural Burial Cemetery and Arboretum  
Sewells Orchard Homeowner Association  
Sierra Villas Condominiums  
Sierra Villas HOA  
Shipley's Grant  
St. John's Community Association  
St. John's Episcopal Church  
St. Paul's Roman Catholic Cemetery  
St. Peter's Episcopal Church  
Stonebrook Community Association  
Supporting Strategies  
University of Delaware  
University of Maryland, Baltimore  
University of Maryland Extension  
Upskill  
Vista Estates HOA  
Waterbury HOA  
Wimbledon Homeowner Association  
Woodlot HOA



# GRANTORS & SPONSORS

Amity Coaching  
Allstate  
Baltimore Gas & Electric  
Benchmark Engineering, Inc.  
Chesapeake Bay Trust  
Dash In  
Davey Tree  
Environmental Quality Resources  
Friends In Need Foundation  
Geo-Technology Associates, Inc.  
H&H Rock Companies  
Howard County Government  
Impact HR  
Kimley-Horn  
Lennar

Maryland Governor's Office on Service & Volunteerism  
McCormick & Company  
MD Department of Labor  
Cummings & Co. Realtors  
National Fish and Wildlife Foundation  
Native By Design  
Ellicott City Partnership  
Patapsco Heritage Greenway  
Paydirt, LLC  
Rosenberg Martin Greenberg, LLP  
Schott Nurseries  
Scribner & Mary Jo Messenger  
Stormwater Shoppe  
Sunrise Rotary Club of Ellicott City  
Supporting Strategies

# INDIVIDUAL DONORS

## Up to \$200

Andrew Heffner  
Beth Harbinson  
Brian Grogan  
Brent Levin  
Christopher Kimberly  
Christine Rabine  
Cynthia Smith  
Diane Leonard  
Dave Brown  
Dave Dittman  
Ellen Nibali  
Guy Moody  
Harriet Lilly  
Ilana Bittner  
Ishani Gandhi  
Jennifer Lyon  
Julia Sigrist  
Katherine Schnorrenberg  
Katie Pinkham  
Lori Lilly  
Margaret Sigrist  
Marjorie Hill

Mary Kaiser  
MaryCatherine Burky  
Megan Bates  
Melissa Rosenberg  
Michael Kharfen  
Mickey Gomez  
Nancy McAllister  
Patrick Wynn  
Richard Freas  
Sarah Kellett  
Stephanie Schwartz  
Steve Evans  
Sue Briggs  
Tony McGuffin  
Wendy Baird  
William Fabbri

## \$200 - \$500

Alan Pflugrad  
Amity and Joshua Tripp  
Bill Withers  
Jennifer Vincent  
Mary & Daniel Helfrich  
Neighborhood Sun Benefit Corp  
Scribner A Messenger  
Suzanne and David Causton

## \$500 - \$1000

Baltimore Gas & Electric  
Friends in Need Foundation  
Lou Meyer  
Paul Hayden  
Pearce Wroe

## \$1000 - \$5000

Lydia Poole  
Steven Miller  
The Wills Group

## \$5000 and Up

Janine Grossman

# 2024 FINANCIALS

## Support & Revenue

Grants.....	\$826,186
Fee for Service.....	\$420,894
Contributions.....	\$69,738
Investment   Other Income.....	\$216,108
<b>Total.....</b>	<b>\$1,532,925</b>

## Expenditures

Program Services .....	\$1,121,378
Supporting Services	
Management and general.....	\$90,748
Development.....	\$84,264
<b>Total.....</b>	<b>\$1,296,390</b>

<b>Change in Net Assets .....</b>	<b>\$236,535</b>
Net assets,	
beginning of year.....	\$272,018
Net assets,	
end of year.....	\$508,553





# HOWARD ECOWORKS LOOKING AHEAD TO 2025



2025 promises more excitement and growth! Here are just a few of the things that we are looking forward to:

- Expanding our resilience activities to include forest and woodland management and a native seed conservation initiative thanks to grant funding from MD Forest Service and Howard County Government
- Planning improvements at our new property, Holly Hills
- Celebrating our third annual Soak It Up! Fundraiser with our friends and supporters
- Launching the Chesapeake Resiliency Corps AmeriCorps program
- Bringing on new staff positions – an AmeriCorps Program Leader, Land Manager and Community Engagement Specialist

## WAYS TO GIVE



### Mail your gift

9770 Patuxent Woods Drive,  
Suite 309  
Columbia, Maryland 21046



### Donate online

[www.howardecoworks.org](http://www.howardecoworks.org)

## FOLLOW US AT



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