2021 ANNUAL REPORT

HOWARD ECOWORKS

Solutions for Healthy Streams and Communities

EXECUTIVE LETTER

"We continue to believe that now, more than ever, there is an opportunity to invest in green jobs."

Dear Friends,

2021 has been a pivotal year for Howard EcoWorks. After the challenges of 2020, we came into the year more determined than ever to both increase our impact and operationalize a new social enterprise business model that will be critical in sustaining us for years to come. While we had our challenges adjusting to the ever-changing external conditions due to the pandemic, social unrest, climate change and more, we remained steadfast in our environmental restoration and workforce development goals, all while continuing to diversify our income. We are grateful to our sponsors, clients and all those who contributed to our successes throughout the year.

We continue to believe that now, more than ever, there is an opportunity to invest in green jobs. EcoWorks can help to lead this charge by expanding on our strong, local foundation here in Howard County. We have proven that no matter what is thrown our way, we can remain viable, and even grow, in the most challenging of circumstances. We are incredibly grateful to our dedicated Board Members, staff and crew, partners, funders and supporters – together we can be the change that we want to see.

See you out there!

Lori Lilly
Executive Director

HOWARD ECOWORKS 2021 ACCOMPLISHMENTS

At-a-Glance

- Completed our **FY22-FY24 Strategic Plan**
- Re-launched Tree HoCo and planted **452 trees** and gave away **630 trees**
- Installed **8,409 native plants**
- Constructed **18,621 square feet** of native landscapes and rain gardens
- Removed **2,000 pounds of debris** and bulk trash from our local waterways

- Maintained **80 acres** of Howard County stream restoration project sites and other public open space
- Installed our **largest native conservation landscape** to date in Symphony Woods in partnership with the Inner Arbor Trust

- Provided **12 professional development opportunities** to our crews including biological monitoring, first aid, tree care, financial literacy, employer site visits, and more

- Provided **8 individuals** with Chesapeake Bay Landscaping Professional- Associate (CBLP-A) certificates

- Supported our **second** Seeds of Change internship in partnership with the Department of Corrections

- Began a **new partnership** with classes and schools serving those with disabilities in the Howard County Public School System.
- Worked with **54 landowners and communities** on environmental restoration and beautification activities
- Touched more than **1,000 people** with our messages of environmental sustainability

OUR MISSION

To empower communities and diverse workforces to respect and restore our natural systems for future generations.

OUR VISION

Innovative solutions, partnerships, and a skilled workforce supporting resilient communities.

2021 STAFF

Lori Lilly
Executive Director

Don Tsusaki
Deputy Director

Paula Bahler
Business Development Director

Genevieve Simard
Field Operations Manager

Andrés Ovalle
Nursery Manager

Mary Gumerov
Communications and Outreach Coordinator

Briley Hebner
Landscape Foreman

Aaron Johnson
Education and Outreach Specialist

2021 BOARD

Richard Hesse
Co-Chair & Treasurer

Bill Withers
Co-Chair

Kevin McAliley
Vice Chair

Kris Althouse
Secretary

Bryan Booth

Dave Gondoun

Paul Hayden

Augusto Martinez Orrantia

Don Mohanlal

Laura Pasternak

Amity Tripp

PARTNERS

Association of Community Services
Barnside Homeowners Association
BG&E
Chesapeake Bay Trust
Chesapeake Conservation Landscaping Council
Community Ecology Institute
Deering Woods Condominium Association
Dorsey Search Homeowners Association
Elkhorn Landing Community Association
Emerson Community Association
First Presbyterian Church
Franciscan Friars
Havre de Grace Green Team
Howard Community College
Howard County Department of Corrections
Howard County Department of Recreation & Parks
Howard County Department of Public Works
Howard County Office of Community Sustainability
Howard County Office of Workforce Development
Howard County Public School System
Inner Arbor Trust
Interfaith Partners for the Chesapeake
Kingsgate Condominium Association
National Fish and Wildlife Foundation
NonProfit Collaborative
North St. John's Swim Club
Running Brook Community Association
Sewells Orchard Homeowner Association
Sierra Villas Homeowners Association
SilvoCulture
St. Peter's Episcopal Church
Temple Isaiah
University of Delaware

GRANTORS & SPONSORS

BGE
Chesapeake Bay Trust
Community Foundation of Howard County
Howard County Government
Howard Hughes Corporation
Karen Sachs Besson Foundation
National Fish and Wildlife Foundation
Women's Giving Circle of Howard County

INDIVIDUAL DONORS

Up to $200

Wendy Baird
Nina Basu
Mark Bieberich
Ilana Bittner
Adrienne Boettinger
Steve Blaes
Steve Bolen
Ted Cochran
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Hank Stanton
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Lyn Sz
Amity Tripp
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Michael Wong
Warren Wortman
Frank Young

$200-500

Kris Althouse
Cheri Auger
Bryan Booth
Jim Caldwell
Yvette Diamond
Janine Grossman
Dick Hesse
Lori Lilly
Augusto Martinez
Kevin McAliley
Scrib Messenger
Don Mohanlal
Laura Pasternak
Al Pflugrad

$500-$1000

Paul Hayden
Whitney Thompson

$1000-$2000

Unitarian Universalist Congregation of Columbia
Bill Withers

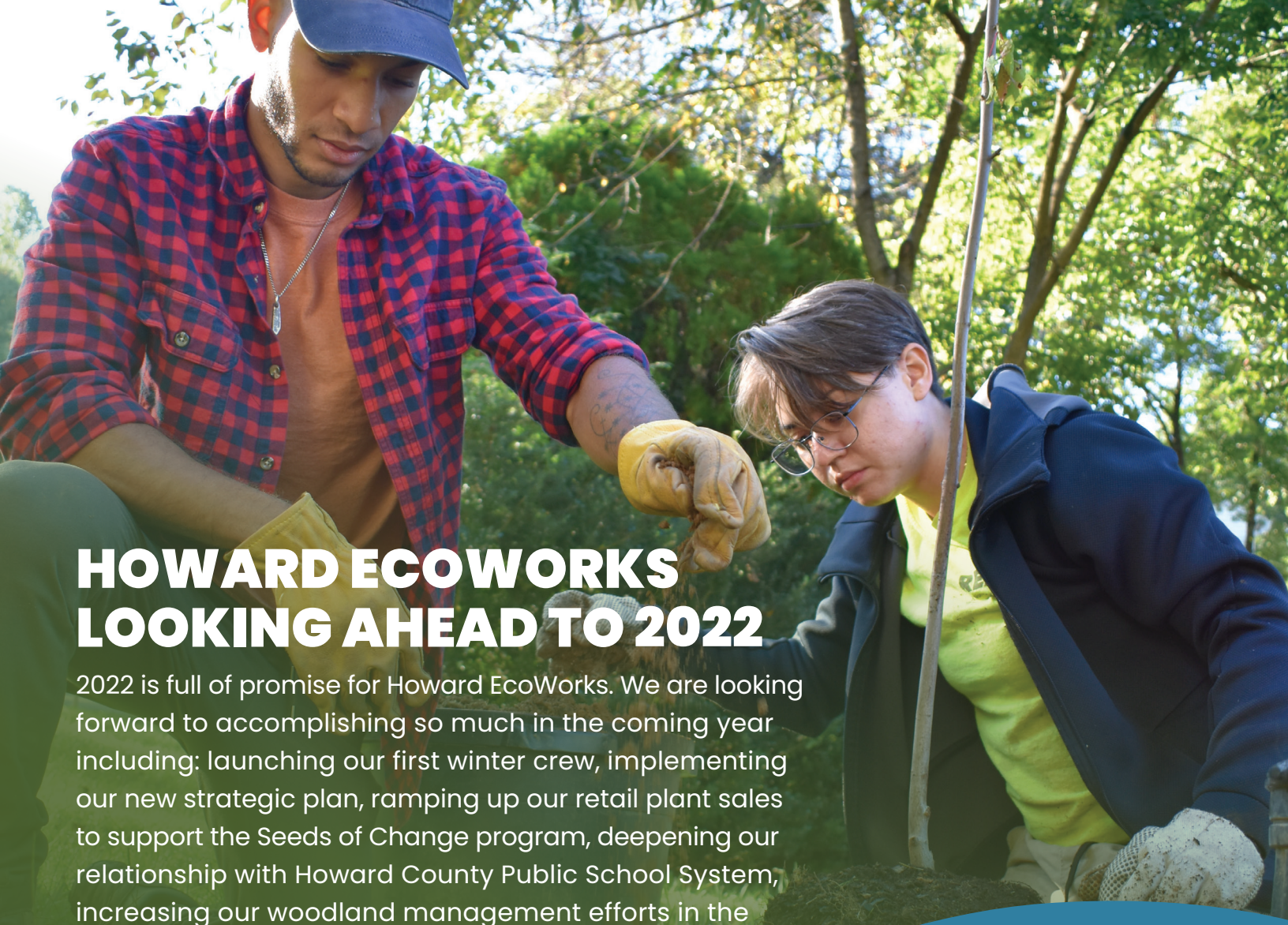
2021 FINANCIALS

SUPPORT AND REVENUE

Grants	$444,920.00
Fee for Service	$265,414.00
Contributions	$42,697.00
Product Sales	$34,735.00
Other	$1,947.00
Total	**$789,713.00**

EXPENDITURES

Program Services	$637,703.00
Supporting Services	
Management and general	$107,154.00
Development	$5,124.00
Total	**$749,981.00**
Change in Net Assets	**$39,732.00**



HOWARD ECOWORKS LOOKING AHEAD TO 2022

2022 is full of promise for Howard EcoWorks. We are looking forward to accomplishing so much in the coming year including: launching our first winter crew, implementing our new strategic plan, ramping up our retail plant sales to support the Seeds of Change program, deepening our relationship with Howard County Public School System, increasing our woodland management efforts in the Emerson community , conducting innovative research on biochar and so much more!

WAYS TO GIVE

Mail your gift
9770 Patuxent Woods Drive, Suite 309
Columbia, Maryland 21046

Donate online
www.howardecoworks.org

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