



2022 ANNUAL REPORT



*Solutions for Healthy Streams
and Communities*

EXECUTIVE LETTER



Dear Friends,

EcoWorks celebrated its 5-year anniversary in 2022. It's amazing to think about how far we have come in such a short time. The breadth and depth of our programs continue to expand and deepen. We have launched a new EcoAmbassador program to harness the passion, enthusiasm and intelligence of high school leaders around the County and they do not disappoint! In partnership with the Smithsonian Institute, we are able to offer even more learning and development opportunities to these young adult leaders. The UpLift program continues to evolve and, now, with new grant funding from the State Department of Labor, we are able to strengthen our workforce development initiatives. These have even expanded into a burgeoning region-wide partnership throughout the Baltimore region. With innovation funding from Howard County Government, we have been able to conduct primary research on the effectiveness and properties of biochar, including experimentation with kiln-produced biochars. We have documented our company's carbon footprint, the offsets that we achieve with our environmental restoration activity and the additional offsets that we could achieve by adding biochar to our projects. I continue to champion the need to address climate change with our stormwater management activity —tree planting and biochar are two of the best ways that we can do that, especially here at Howard EcoWorks.

“We believe in the power of people to make change, and live that everyday!”

On behalf of the Board, staff and myself, we thank you for your continued support as we journey to do our small part to solve our many social and environmental problems from our local, grassroots, and implementation-focused perspective. Please enjoy a recap of our past year in this year's Annual Report and we look forward to seeing you in the community in 2023!

All the best,

A handwritten signature in blue ink that reads "Lori A. Lilly". The signature is fluid and cursive.

Lori Lilly
Founder and Executive Director

HOWARD ECOWORKS 2022 ACCOMPLISHMENTS

At-a-Glance

Completed our
FY22-FY24 Strategic Plan

We planted **436 trees** and **111 shrubs**
and removed **19,330 lbs** of invasive species

Installed **2,670 native plants**

Constructed **4,860 square feet**
of native landscapes and rain gardens

Removed **20,000 pounds of debris**
and bulk trash from our local waterways



Maintained **85 acres** of Howard
County stream restoration project
sites and other public open space

Stewarded **10 acres**
of forest conservation area in the
Emerson Community





Provided **23 professional development and training opportunities** to our crews including Red Cross first aid training, financial literacy, resume writing workshop, basic chainsaw training, biological monitoring, BMP assessment training, and more



Provided **14 individuals** with Chesapeake Bay Landscaping Professional- Associate (CBLP-A) certificates



Supported our **second** Seeds of Change internship in partnership with the Department of Corrections



Continued and strengthened our **partnership** with classes and schools serving those with disabilities in the Howard County Public School System.



Worked with **119 landowners and communities** on environmental restoration and beautification activities



Touched more than **90,000 people** with our messages of environmental sustainability

OUR MISSION

To empower communities and diverse workforces to respect and restore our natural systems for future generations.

OUR VISION

Innovative solutions, partnerships, and a skilled workforce supporting resilient communities.



2022 STAFF

Lori Lilly
Executive Director

Don Tsusaki
Deputy Director

Genevieve Simard
Field Operations Manager

Andrés Ovalle
Nursery Manager

Nick Lovett
Landscape Foreman

2022 BOARD

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Chesapeake Bay Trust
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Cooperative Market
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Association
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Condominium
Association
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Association

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Community
Association
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First Presbyterian
Church
Franciscan Friars
Greater Baltimore
Wilderness Coalition
Groundsmith Collective
Grow Home
Horizon Foundation
Howard Community
College
Howard County
Association of Realtors
Howard County
Department of
Corrections

Howard County
Department of
Recreation & Parks
Howard County
Department of Public
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Office of Community
Sustainability
Howard County
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Development
Howard County Public
School System
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Interfaith Partners for
the Chesapeake
Julia Arwen Art
Keith Campbell
Foundation

Kingsgate
Condominium
Association
Lerch Brothers
Maryland Department
of Labor
Maryland-National
Capital Park and
Planning Commission
Modern Woodmen
National Fish and
Wildlife Foundation
Native By Design
NonProfit Collaborative
North St. John's Swim
Club
Paddock Pointe
Property Owners
Association
Patapsco Heritage
Greenway

Running Brook
Community
Association
Sewells Orchard
Homeowner
Association
Smithsonian Institute
Sierra Villas
Homeowners
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Standard Petroleum
Logistics
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Homeowner
Association
St. Peter's Episcopal
Church
Temple Isaiah
University of Delaware

GRANTORS & SPONSORS

BGE
Chesapeake Bay Trust
Chesapeake Tri-Association Inc
Howard County Government

Howard County Realtors
Association
Keith Campbell Foundation
Maryland Department of Labor

Modern Woodmen
Schott Nursery LLC

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Up to \$200

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\$200-500

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Regina Schauer
Al Pflugrad
Jennifer Vincent

\$500-\$1000

Kris Althouse
Janine Grossman
Elizabeth Reardon
Amity Tripp
William Withers

\$1000-\$2000

Lydia Poole

2022 FINANCIALS

SUPPORT AND REVENUE

Grants	\$359,096.00
Fee for Service	\$251,116.00
Contributions	\$32,503.00
Product Sales	\$31,598.00
Investment Loss, Net	(\$4,062.00)
Interest	\$739.00
Loss on Sale of Asset	(\$6,570.00)
Other	\$4,374.00
Total	\$663,794.00

EXPENDITURES

Program Services	\$659,002.00
Supporting Services	
Management and general	\$44,523.00
Development	\$49,366.00
Total	\$752,891.00

Change in Net Assets*

Net Assets, Beginning of Year	\$292,002.00
Net Assets, End of Year	\$202,905.00

*Loss in grant & service revenue due to overstatement of (deferred) revenue in 2021



HOWARD ECOWORKS LOOKING AHEAD TO 2023

We are excited for 2023 – two of our staff will be promoted to leadership positions within the company, Genevieve Simard to Operations Director and Andrés Ovalle to Conservation & Restoration Director. Their past and future leadership will carry the organization to new places! We will also be hosting our first annual benefit – Soak It Up! in downtown Ellicott City – the event will bring together past program participants, clients, sponsors, partners and more and should be a fantastic opportunity of networking and celebration. We will be continuing to grow our green jobs programming and anticipate our largest UpLift crew to date! We are looking forward to continued and new partnerships as we do our part to make our community a better place.

WAYS TO GIVE




Mail your gift

9770 Patuxent Woods Drive, Suite 309
Columbia, Maryland 21046

Donate online

www.howardecoworks.org

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